

PROCURELABS

Consultant Partner Program

Earn recurring revenue by referring clients to ProcureLabs.

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Why Partner With ProcureLabs

01 Your Advisory Sticks

Clients lose momentum when consultants leave. ProcureLabs automates and embeds the strategy you designed— your work delivers lasting ROI.

02 Revenue Beyond Project Fees

Recurring commissions create a durable revenue stream that compounds as your referral portfolio grows. No more one-and-done engagements.

03 We Do the Heavy Lifting

ProcureLabs handles demo, pilot, implementation, and support through DeliveryLabs. You make the introduction— we deliver the technology.

04 White-Label Option

Strategic Partners can offer ProcureLabs under their own brand, positioning technology delivery as a natural extension of their advisory practice.

How It Works

1

Register

Complete the partner application. We review and onboard within 48 hours.

2

Introduce

Connect ProcureLabs with your client. We handle the demo and run the pilot.

3

Support

Optionally advise your client during the pilot. DeliveryLabs handles implementation.

4

Earn

Receive commission on closed deals. Recurring revenue as long as the client stays.

Average partner activation: **48 hours** • Average time to first referral: **60 days**

Choose Your Partnership Level

Referral Partner

10%

of first-year ACV

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one-time only

- ✓ Warm introductions only
- ✓ One-time payout on activation
- ✓ No ongoing obligation
- ✓ Partner portal access
- ✓ Ideal for: Individual advisors

Consulting Partner

15%

of first-year ACV

5% recurring

annual (Years 2+)

- ✓ Refer + support through pilot
- ✓ First-year + annual commission
- ✓ Co-branded materials
- ✓ Partner portal + reporting
- ✓ Ideal for: Boutique firms

Strategic Partner

20%

of first-year ACV

10% recurring

annual (Years 2+)

- ✓ Co-sell & white-label option
- ✓ First-year + annual commission
- ✓ Joint GTM & co-marketing
- ✓ Dedicated partner manager
- ✓ Ideal for: Large SI / Big 4

EARNINGS

What You Could Earn

Commissions based on Annual Contract Value (ACV) for each referred client.

Client Tier	Monthly	ACV	Referral (10%)	Consulting (15%)	Strategic (20%)
Monitor+	\$3,500	\$42,000	\$4,200	\$6,300 + \$2,100/yr	\$8,400 + \$4,200/yr
Transform	\$8,500	\$102,000	\$10,200	\$15,300 + \$5,100/yr	\$20,400 + \$10,200/yr
Enterprise	\$15,000	\$180,000	\$18,000	\$27,000 + \$9,000/yr	\$36,000 + \$18,000/yr

EXAMPLE: A Consulting Partner with 3 Enterprise clients earns **\$81,000 in Year 1** and **\$27,000/year recurring** — for as long as those clients stay on the platform.

\$42K–\$180K

ACV per client

\$4.2K–\$36K

Year 1 commission per deal

Recurring

Annual renewal revenue (Yrs 2+)

Let's Build Together

Your procurement expertise + our technology platform
= lasting client outcomes and recurring revenue.

- 1 Schedule a 30-minute partner overview call
- 2 Receive your partner agreement within 24 hours
- 3 Get onboarded and start referring within 48 hours

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